

**1998****FOUNDED****\$9.3B+****AGGREGATE  
TRANSACTIONS****\$1.5B****REALIZED GAINS  
SINCE IPO****\$3.3B+****ASSETS  
MANAGED**

## Healthcare Investment Vertical Overview

With over two decades of success acquiring and managing Branded Consumer and Niche Industrial companies, Compass Diversified (NYSE: CODI) has added a third investment vertical: Healthcare. We are focused on partnering with middle-market businesses across the broad Healthcare sector, with a particular interest in outsourced pharma and medical device services. Our team has experience acquiring control positions in founder-owned companies, PE-backed, take-private transactions, and corporate divestitures.

CODI provides the entire capital structure on a transaction-by-transaction basis, thus eliminating financing contingencies and increasing speed and certainty to close. In challenging financing environments, this often makes us the buyer of choice.

Our permanent capital structure provides our subsidiaries with ongoing access to substantial growth capital to invest in people, processes, and expansion initiatives that drive transformational change.

We know the best way to create value is by aligning interests and a long-term partnership approach. We do not have limitations on holding periods for our subsidiaries which allows CODI to make decisions to drive longstanding value for all stakeholders.

We look to acquire controlling interests in companies with the following criteria:

- Headquartered in North America
- Industry leader within respective sub-sector
- Highly defensible market position
- Favorable long-term macroeconomic sector trends
- Strong management team, either currently in place or previously identified
- Stable and growing EBITDA of \$15M  
Target transaction size range of \$200-\$600M, with CODI providing both the debt and equity at the close.

## Healthcare Investment Team



**PAT MACIARIELLO**  
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## Sectors of Focus



### OUTSOURCED PHARMA SERVICES

- Relevant sub-sectors:
- CDMO: Small/Large Molecule, API, Finished Dosage Form, Packaging, Cold Chain
  - CRO: Drug Discovery, Preclinical, Clinical
  - CCO: Reg Affairs, Consulting, Patient, Support, Hub Services



### OUTSOURCED MEDICAL MANUFACTURING & SERVICES

- Relevant sub-sectors:
- Design and Engineering
  - Medical Device CRO and Consulting
  - Medical Manufacturing
  - Coatings
  - Packaging and Post-Manufacturing Services
  - Lab Consumables
  - Lab Services



### OUTSOURCED PROVIDER SERVICES

- Relevant sub-sectors:
- Outsourced Physician Services
  - Clinical Provider Services
  - Provider Business Services
  - Medical Equipment Management & Logistics

## Current CODI Subsidiary Companies

BOA®



PRIMALOFT

ARNOLD MAGNETIC TECHNOLOGIES



5.11®



VELOCITY OUTDOOR

the HoneyPot company

LUGANO®

## Prior Select CODI Subsidiary Companies



marucci

e CLEAN EARTH  
RECYCLING & DISPOSAL SOLUTIONS

STE SILVUE  
TECHNOLOGIES GROUP



CAMELBAK®

LIBERTY SAFE

AEROGlide

301 Riverside Avenue,  
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COMPASSDIVERSIFIED.COM

## Consumer Holdings

**BRANDED PERSONAL CARE PRODUCTS**

A premium "better-for-you" feminine care brand, powered by plant-derived ingredients and clinically tested formulas.

**SPORTING GOODS**

Designer and marketer of dial-based fit systems delivering a scientifically proven performance advantage for athletes.

**OUTDOOR RECREATION**

Designer, manufacturer, and marketer of shooting sports products and related category consumables and accessories across an industry-leading lineup of enthusiast brands.

**SPECIALTY APPAREL**

Designer and marketer of purpose-built technical apparel and gear serving a wide range of global customers including law enforcement, first responders, military personnel as well as the consumer market.

**CUSTOM JEWELRY**

Designer, manufacturer and marketer of high-end, one-of-a-kind jewelry. Conducts sales via four retail salons and pop-up showrooms at Lugano-sponsored events.

**JUVENILE PRODUCTS**

Designer, marketer and distributor of premium soft structured baby carriers, wraps and strollers as well as complementary juvenile products including sleep and nursing accessories.

**BRANDED PERFORMANCE MATERIALS**

A leading provider of branded, high-performance synthetic insulation used primarily in consumer outerwear and accessories.

## Industrial Holdings

**FOODSERVICE**

Manufacturer and marketer of portable food warming systems, creative indoor and outdoor lighting, and home fragrance solutions for the foodservice industry and consumer markets.

**MAGNETIC COMPONENTS**

Engineered permanent magnet and magnetic assemblies, manufacturer of thin and ultra-thin alloy products serving a variety of markets including aerospace and defense, motorsport, oil and gas, medical, industrial, and energy.

**PROTECTIVE PACKAGING**

A leading designer and manufacturer of custom packaging, insulation and componentry across a variety of material choices.

**SPORTING GOODS**

Leading manufacturer and distributor of baseball and softball equipment under the Marucci, Victus and Lizard Skins brands.

**OUTDOOR RECREATION**

Designer of personal hydration products for outdoor, recreation and military applications.

**OUTDOOR RECREATION**

FOX (NASDAQ: FOXF) designs, engineers, manufactures and markets high-performance suspension products for customers world-wide.

**SAFETY & SECURITY**

Designer, manufacturer and marketer of branded and private label home and gun safes. The company's products are sold in various sporting goods farm and fleet, and home improvement retailers across North America as well as through the largest independent dealer network in the industry.

**FOOD**

A pioneer and global leader in hemp-based foods, both under its own brand and as an ingredient supplier. The company is the world's largest vertically-integrated hemp food manufacturer and is strategically located near its supply base in Canada.

**ENVIRONMENTAL SERVICES**

Clean Earth is a provider of environmental services for a variety of contaminated materials including soils, dredged materials, hazardous waste and drill cuttings.

**SPECIALTY CHEMICAL**

Developer and manufacturer of proprietary, high-performance coating systems for polycarbonate, glass, acrylic, metals and other substrate materials used in the premium eyewear, aerospace, automotive and industrial markets.

**CAPITAL EQUIPMENT**

Designer and manufacturer of industrial drying and cooling equipment with specialized thermal processing equipment designed to remove moisture and heat from a variety of processed food and industrial products.

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